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## **OUR KNOWLEDGE**

We know Portugal... we are Portugal! We were born here... Our destination, our home, in fact, our lives! It is this knowledge made of *Saudade*, experience, and life that we share every day in our job as DMC.

It is this passion that drives us to offer and share what we have the best of ... our landscapes, our stories and memories, that street we used to walk every day to school, where we met our friends, the music that gives us goose pimples, that *Açorda* we love eating so much, our sardines, our sweets, Our Portugal!

Bem Vindos! This is... Portugal!







## PORTO S

"Character... my city has character... my Bulhão Market or Rua de Santa Catarina, the kids diving into the Douro river or my coffee at Café Majestic, the Aliados or getting lost at Lello searching for a new book and, oh... and what about that incredible S. João night when the whole city celebrates!? My Porto!"

### Sofia Vieira, CFO at Buzz DMC, born in Porto











## × PORTO D. Luis Bridge and Cathedral















## DOURO VALLEY

"Getting dizzy while my dad drove around the vineyards, the party in our village after the harvest and the serenity of the Douro ... all the things that I can see with both my eyes and my heart"

Sara Batalha, Marketing at Buzz DMC, born in Régua





















## CENTRE OF PORTUGAL

"There are things I won't ever find anywhere else but at home! The unique flavours of my mom's homemade food using my adored Queijo da Serra, that freshness in the air only Guarda has, the warmth and hospitality of simple people always ready to help anyone visiting us, the height of the mountain (yes ... it is a mountain!) and my city covered with snow in Winter ... feeling at peace just by arriving there ... it's home."

### Joana Pena, project manager at Buzz DMC, born in Guarda









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## LISBOA E

"Lisbon is the smell of chestnuts in November, the Christmas lights, the sun reflecting on the Tagus river, the Pastéis de Belém or the sardines in Santo António, it is crossing open fields as a boy to go to the Benfica stadium, it is the Rossio train station taking me to Sintra ... Lisbon holds my memories, it is my present, my home ... my Lisbon!"

## Rui Calapez, CEO at Buzz DMC, born in Lisbon






























# ALENTEJO 关

"To me, the Alentejo is way more than just a place ... it's a state of mind, discovering yourself while you take in the vast plains and the wonder of discovering greatness in the simplest things"

Soraia Graça, project manager at Buzz DMC, born in Odemira









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# ALGARVE \$

"To me the Algarve is colour! It's the perfect white of the almond blossoms in January, the lush red of the pomegranate trees in April, the warm shades of orange when the sun sets in August and the greenish tone of the sea after the short downpours in October"

### Cláudia Loução, Head of Leisure at Buzz DMC, born in Faro









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# **CALGARVE**Traditional Almond Sweets





# MADEIRA

"On a beautiful Winter afternoon, I travelled to the Summer as I felt the warmth of the sun on my face, I dived in the deep blue of the Atlantic and imagined the conversations of that couple sitting at the table just in front of me, laughing and sipping their ponchas. On a real route-of-affections, amidst mesmerizing scenery, I embrace the blue and keep the people I meet in my heart, I take a deep breath and thank life for these delightful bits of happiness.

Happiness is where I am, it's where I'm from... it's my Madeira!"

Cristina Gouveia, Office Manager at Buzz DMC, born in Funchal



















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"Life! Nature! I have the feeling that my islands have never been visited and I'm the only one who knows them and lives in them ... so pure, so unspoiled, so perfect! From the green of the lakes and fields, the black of the volcanos, the deep and unique blue of our ocean, the light blue of the sky, the white and pink from the flowers...yes, if there's a rainbow leading to a treasure, it's surely leading to the Azores!"

### Micaela, office manager at Buzz DMC, born in Ponta Delgada

























Angra do Heroismo (Terceira Island) ALLER DY IIIII In







# **OUR TEAM IS OUR SOUL**

A young and enthusiastic team available to assist 24/7, always close at hand and ready to listen and suggest creative and added-value solutions for the most demanding request with traditional Portuguese warmth and hospitality.

#### MICAELA RODRIGUES

Office Manager - Azores

Genuine is the experience that Buzz offers to all guests that visit Portugal... Every day, our goal is to give you the best! We plan your trips as if they are for our family or friends. We want you to leave, wishing to come back again! Our expert team works constantly to make you feel welcome and have a real taste of our culture. We truly believe that small details make great experiences.

#### CLÁUDIA LOUÇÃO

#### Head of Leisure

We just cannot stand still! We are constantly thriving to anticipate the client's needs; we love to learn and discover; we love to create, to innovate and to venture into new challenges and objectives. There is never "too high" a goal or an unreachable objective – that is why we are a dynamic company.

#### **CRISTINA GOUVEIA**

#### Office Manager - Madeira

With more demanding and experienced guests, Buzz believes, more than ever, that going local, being local, having the knowledge and the passion for the destination, is key to providing the visitor enjoyable experiences through more meaningful connections, and a greater understanding of the local culture, social and environmental issues. At Buzz, we want to enable our customers to experience, celebrate and respect the destination as if they were a part of it, as if they were locals!

#### LUÍS GAMA

#### Head of M&I and Congresses

Together, we are one!

At Buzz, I discovered that we are not only seen as a resource, but as human beings. It's not just about maximising profits, but also investing in us, helping us to achieve our highest potential and purpose. In the end, the result can only be positive! Open-mindedness and respect for our weaknesses and strengths, as well as working together cooperatively, is the key to our success!

#### PAULA GABOLEIRO

#### Finance Unit Manager

Being trustworthy and recognised for our dedication is what drives us. We're more than just a company that provides local services to our clients, we're business partners and long-term business relationships are what we seek most. For us, our daily work is a permanent new challenge, each client a new motivation and each new project the birth of a new passion.

Our clients are our only priority!



## OUR OFFICES

Covering and operating in the entire Portuguese territory, Buzz DMC has 4 offices in total, its head office in Lisbon, and 3 branch offices in Faro (Algarve), Funchal (Madeira Island) and Ponta Delgada (the Azores).

## LISBON



Portugal's capital, Lisbon, is a city with more than 1,000 years of history. Built on 7 hills, embraced by the Tagus River and kissed by the Sun, Lisbon is a city of light, great historical and cultural heritage and one of Europe's most lively cities. In the vicinity, the "Portuguese Riviera" Estoril and Cascais, UNESCO World Heritage Site and "Garden of Eden", as Byron described it: Sintra.

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### ALGARVE

The Algarve, the southernmost region of the country, is an internationally renowned holiday destination which, slowly, is becoming more and more popular for corporate events. Year after year elected as the best European Golf Destination, with a wide variety of hotels, sandy beaches and breathtaking landscapes, and fabulous cuisine, the Algarve is definitely one of Portugal's banners for tourism.

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### MADEIRA ISLAND

Known as the Garden of the Atlantic since the 19th century, Madeira has been the destination of choice for many travellers including some very well-known people such as Winston Churchill or the Empress Sissi. With mild weather and fabulous flora, Madeira is the perfect destination for a holiday, one of the cruises' best destinations, or for an out-of-the-box incentive.

madeira@madeiradmc.buzz **T** +351 291 105 029



**THE AZORES** 

Nine fantastic islands, all different and yet with a lush green common to all, the Azores is, today, one of Europe's most spoken-about destinations. Ideal for those who love nature, trekking or whale watching, the Azores surprises every visitor with its beautiful lakes, the city of Angra do Heroísmo (UNESCO World Heritage Site) or the world-famous gin at Peter's bar.

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