



SERENGETI BALLOON SAFARIS RACK RATES

EST 1989 ...



Valid from 1st January 2024 until balloon safari date 31st December 2025

| Inc ballooning fees + VAT Note ballooning fees are subject to change by NCAA / TANAPA | RACK RATES ADULT/CHILD | SEASONALITY | PICK UP LOCATIONS* | WHATS INCLUDED |
|------------------------------------------------------------------------------------------------|---------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| SERENGETI NATIONAL PARK & NGORONGORO CONSERVATION AREA | \$599 | CENTRAL SERENGETI: Year round SOUTH SERENGETI: 20th Dec - 31st March WESTERN SERENGETI: 15th May - 15th March (subject to minimum inducement) NORTH SERENGETI: 15th June - 15th Nov GRUMETI RESERVE: Year Round ** | Our seasonality is linked (as much as possible) to the wildebeest movements so we aim to pick up guests from all over the Serengeti. Some remote camps may require a longer 2H+ transfer time. Get in touch to confirm | Transfer from Camp/Lodge Tea/Coffee/Toilet at launch site Approx 1 hour flight Binoculars on board Champagne celebration Choice of sumptuous breakfasts in the wild Wifi at breakfast Flight Certificate and folder Complementary photography Transfer to rendezvous with your own vehicle /guide |
| TARANGIRE NATIONAL PARK | \$550 | 1st June - 31st March | All camps in the park and neighbouring wildlife areas | |
| RUAHA NATIONAL PAR | K \$550 | 15th June - 31st Oct | All camps in the park however Kichaka / Jongomero require 2H+ transfer | |

- *Please contact our booking office to reconfirm we can collect from your chosen lodge / anticipated transfer time
- For a minimum of 6 guests, we may be able to fly out of season, please enquire
- **In Singita Grumeti Reserve we fly year round. Bookings need to be made directly with Singita. Note, these are bookable at private charter rates / not per person rates.



ABOUT YOUR FLIGHT





"Probably the most beautiful balloon flight in the world and your most memorable safari experience"

Night before your flight - Our balloon team will meet with you to discuss the plan for the following morning.

Day of the flight: 04:00 to 05:00 am, we will collect you from your lodge or camp, and transfer you by Landrover/Landcruiser to our launch site. This is effectively a night game drive and you may spot some nocturnal creatures. At the launch site you will meet your pilot, receive a safety briefing and watch the inflation of your balloon. At dawn we take off (approx. 06.30am), rising as the sun rises and floating in whichever direction the winds take us. Our pilot can precisely control the altitude of our balloon: sometimes flying at treetop height, sometimes lower, offering a unique perspective and great photographic opportunities of the wildlife below. At other times our pilot may ascend to 1,000 ft or more, to enjoy the wonderful panorama of the national park below. From time to time the pilot must put more heat into the balloon with the burners, in between these burns, there is silence apart from the natural sounds below. The flight is for about one hour, depending on conditions, and eventually we must land. We celebrate in the traditional manner with champagne (well, an excellent sparkling wine) before sitting down to a full English breakfast (other dietary options are available) prepared and served to order in the bush in an elegant "Out of Africa" style, even with a loo with a view on site. After breakfast you receive your Serengeti Balloon Safaris certificate and later meet up with your safari driver (approx. 09.45am) ready to continue your day's activities. Following your flight we email you a link to complementary photographs taken on your flight.

BALLOONS

Our balloons are made by the best manufacturers in the world, Cameron Balloons of the UK & UltraMagic of Spain. The colour of our balloons are Acacia Green & Savannah Gold to blend in with colours of the Serengeti. Our burners are state of the art, chosen for their reliability and minimal noise.

PILOTS

Our pilots are considered the best of the best in the industry. All are highly experienced, internationally licensed commercial balloon pilots. We also employ Tanzania's only ballooning examiner, testament to our focus on ensuring safe practices and our place as leaders in the industry.

REGULATED

Serengeti Balloon Safaris is regulated as a commercial airline by the Tanzania Civil Aviation Authority under ICAO rules.

INSURANCE & SAFETY

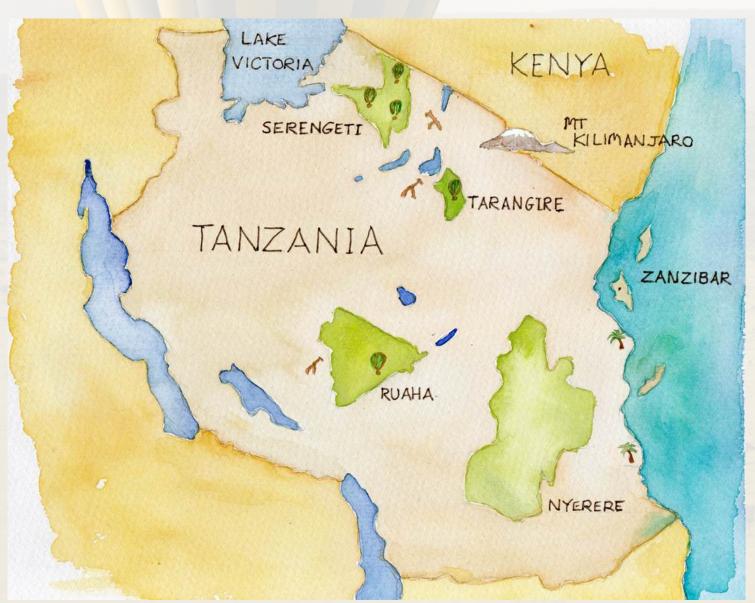
We have the highest possible insurance cover for ballooning up to \$10 million. We also ensure the highest possible safety practices throughout our company and employ an independent specialist advisor to constantly review these. We were the first company in the world to insist on safety belts which do not restrict but provide reassurance to our guests.



WHERE WE FLY

















TERMS & CONDITIONS





CHILD POLICY

Our minimum age is 7 years on the date of the flight. This comes from our Safety Management System and risk analysis. We understand that this could cause a problem for families with younger children, so we've come up with 2 alternatives:

A: If the child is 6 years:

Is the child over 1.4m? If not, can be mitigated with enhanced safety belt and the fitted seating cushion. Does the child speak English? This is needed for safety instructions. If yes, the child can fly safely with us.

B: If we have guests with young children who can't fly

We bring them all to the launch site to watch the launch, they then follow the balloons with our team and are there when the rest of the family lands. They then join in with the celebration of the flight and the 'full-English' bush breakfast. We will have a dedicated carer on hand to look after them and we won't charge for those children who couldn't fly with the rest of their families.

PAYMENT TERMS

Strictly 14 days before date of service. Book via your DMC or direct with our team on bookings@balloonsafaris.co.tz

Tax identification numbers: TIN: 100-173-220 VRN: 11-006048-T

RESTRICTIONS

There is no upper age limit, however passengers must be reasonably mobile, fit to fly and prepared for an adventure. **Passenger weights** are calculated at an average of 80 kgs. Passengers weighing 50% plus more than this (i.e.120 kgs/265 lb/19 stone) may be charged for and provided two places.

CANCELLATIONS

- 14 days prior to flight no fees charged
- 13 days 7 days 50% charged
- 6 days 48 hours 75% charged
- Less than 48 hours 100% charged
- No Show 100% charged

NOTE

THESE TERMS APPLY WHATEVER THE REASONS FOR CANCELLATION

IF WE CANCEL HOWEVER, (e.g. weather/technical) WE REFUND IN FULL

or if you wish, and we have availability, we will offer the opportunity to fly the following day.