



PRICING SCHEDULE FROM OCTOBER 1st 2026

SCHEDULED MAORI ROCK CARVING CRUISES

All scheduled cruises include a light informative commentary about the carvings, volcanoes, and the lake. Also included is a complimentary hot drink and a Sail Barbary Postcard. The 5.00pm trip includes a free alcoholic or nonalcoholic drink. (R18 for alcohol) on all cruises. Customers can BYO (Bring Your Own) prepared food and beverages. All departures are subject to demand, minimum numbers, lake and weather conditions. We reserve the right to transfer you to our all-weather boat Kakariki.

This schedule includes the new Lake User Charge collected by Tūwharetoa, (7% +GST= 8.05%)

10:30am and 2:00pm Departure	Rack Rate	Net Rate
Adult	\$65.00	\$52.00
Child (0 - 15yrs)	\$40.00	\$32.00
5:00pm Departure (Oct – Mar Only)	Rack Rate	Net Rate
Adult	\$74.00	\$59.20
Child	\$40.00	\$32.00

Note: Normally we encourage groups of 10 or more people to take a Private Charter – this makes the experience more enjoyable for the group, as well as not taking away from the experience of other members of the public. If you have a group of 10 or more individuals, **please enquire about a quote first**, we may be able to offer a customized Private Charter rate or give a set rate per person.

PRIVATE CHARTER PRICING

10:30am and 2:00pm Departure	Rack Rate	Net Rate
2.5-hour single Yacht Charter Up to 15 persons	\$950.00	\$760.00
Additional persons – price per person (up to 24 people total)	\$50.00	\$40.00
5:00pm Departure (Oct – Mar only)	Rack Rate	Net Rate
2.5-hour single Yacht charter Up to 15 persons	\$1000.00	\$800.00
Additional persons – price per person (up to 24 people total)	\$50.00	\$40.00
Additional Extras	Rack Rate	Net Rate
BYO/ Rubbish disposal, use of consumables (tea, coffee, plates, cutlery etc) fee. Lake User Fee: 7% +GST = 8.05% of total price.	\$60.00	Non commissionable

Private Charter Information:

- ✓ Subject to availability, Sail Barbary is available for Private Charter between the hours of 7.30am and 10.00pm.
- ✓ Standard 2.5 hour charter departure times are:
 - o Oct – Mar: 7.30am, 10.30am, 2.00pm, 5.00pm,
 - o Apr – Sep: 10.30am, 2.00pm
 - o Alternative departure times will be considered, subject to availability.
- ✓ The BYO (Bring Your Own) fee is for BYO food, catering and/or drinks (alcoholic or non-alcoholic). The BYO fee covers the provision of glasses, plates, cutlery, napkins, clean up and Taupo District Council rubbish removal fee for the boat.
- ✓ Tea, Coffee, Milo, Green Tea & Hot Water is provided free of charge. R18 for alcohol, photo ID may be requested.
- ✓ Catering can be arranged and is provided through a third party, it is an additional cost and is non-commissionable.

Terms and Conditions:

- ✓ Wholesale Rates are based on a 20% commission payable to the re-sell agency making the booking.
- ✓ Rates are in New Zealand dollars, include G.S.T. and are subject to change without notice.
- ✓ Any forward bookings already confirmed prior to notice of price change will be honored at the price at the time of booking (including bookings for beyond the expiry date of these rates).
- ✓ Rates apply only to bookings made directly to Sail Barbary Ltd – By phone: **(+64) 7 378 5879 or 027 231 1300**
Email: bookings@sailbarbary.com or by API connection.
- ✓ By booking a cruise with Sail Barbary you, and your client, are agreeing to Sail Barbary Ltd.'s full terms & conditions (these can be found at www.sailbarbary.com)
- ✓ By booking a cruise with Sail Barbary you are agreeing to the terms stated in this document.

Booking Policy:

- ✓ If you have an agent account for the online booking platform REZDY, please let us know and we'll share our negotiated rates with you. **This means you can have full access to Sail Barbary's current, live availability and make immediate direct bookings!**
- ✓ If you don't have an agent account for REZDY, but want one, let us know and we can send you a link to set this up.
- ✓ Booking requests are to be emailed through to **bookings@sailbarbary.com**
- ✓ Only one name is required to reserve the booking. If a group, this can be the lead traveler.
- ✓ A contact email address or New Zealand/Australian mobile phone number for the client is to be provided, if possible, for all bookings, in case we need to contact the client regarding cruise cancellation at short notice.
- ✓ Any children's ages are required at the time of booking.
- ✓ Please note we do not recommend children under the age of 3 years old on the 5.00pm cruise.
- ✓ A booking is only confirmed on receipt of confirmation email, which will be sent from our reservations system (Rezdy).

Payment Policy:

- ✓ To secure a Private Charter booking we require full payment at least 14 days prior to trip departure. If this is not suitable – please enquire about alternative payment options.
- ✓ For Scheduled Cruises, payment of invoice is due on the 20th of the month following cruise departure date.
- ✓ Late payments will result in future bookings requiring payment in advance to secure a booking.

Cancellation Policy:

- ✓ We reserve the right to cancel or amend any trip due to lake or weather conditions, or conditions beyond our control.
- ✓ If we cancel a cruise or charter due to circumstances beyond our control a full refund will be given if an alternative date cannot be arranged. We do have an alternative all weather boat we can use if it is available or necessary.
- ✓ Scheduled Cruise Cancellations by the re-sell agency or individual client less than 24 hours in advance or no-show will incur the full charge.
- ✓ Private Charter Cancellations by the re-sell agency or individual client less than 14 days in advance or no-show may incur the full charge.